

ADVANCED MANUFACTURING NEWSLETTER

July 2004
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www.mant.us



Manufacturers Golf Tournament Slated for September 24



MANT is actively seeking teams and sponsors for the annual association fund raiser this fall. This year's event is planned for a Friday afternoon at Mansfield National Golf Club. The course is a par 72, 18 hole course extending from 5,263 yards from the forward tees to 6,850 yards from the back tees. It is situated on 225 acres with an abundance of trees. Natural oak, evergreen, cedar elm, hackberry, and mesquite trees come in to play on many holes. The Low Branch Creek meanders through the course, lending its own challenges on many holes. Mansfield National is located at 3750 National Parkway - Mansfield, TX 76063 and their phone number is 817.477.3366.

The fun begins at 12:00 with registration, buffet lunch and putting contest and a 2:00 pm shotgun start. The cost is \$100 per player and includes green fee, cart, range balls and buffet lunch. Come as a team or register 1, 2 or 3 and we'll do the rest.

If you can participate in any way as a sponsor for gift bags, putting contest, closest to the hole, longest drive, or donate prizes please contact our golf tournament chair Linda Lummus at 817-994-5295 or email llummus at flash.net. You can download our registration flyer at the MANT website with names and handicaps at : www.mant.us and return via fax with credit card payment to Cathey Karnes at 817-871-6031. If you're mailing a check please send to MANT's administrative offices at 1150 South Freeway, Suite 143, Fort Worth, TX 76104.

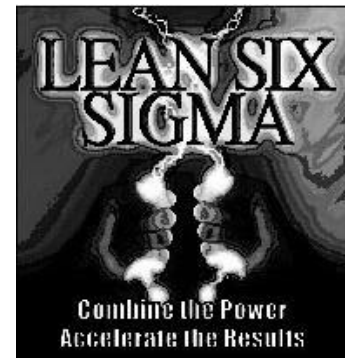
MANT appreciates your support and we'd like to ask your help in spreading the word. Our goal is to make North Texas the destination of choice for world-class manufacturing and be your resource for local manufacturing information. We hope you'll join us on the greens in Mansfield!

Lean Six Sigma Training at UTA

Are you looking for a way to improve the processes at your company, but not sure where to start? Or perhaps the problems are obvious, but you don't know how to solve them. If you are working on process improvement and developing your quality champions, then Lean Six Sigma is for you. Lean and Six Sigma combined are the most powerful combination of improvement strategies and tools available to any business today. There are courses focused towards the service sector as well as industry.

The University of Texas at Arlington evaluated many of the leading providers in the country. We believe the content, software and integration of Lean and Six Sigma make this the most unique and most useful training available to business today. This very robust course is focused on practical application of tools and methods, with extensive use of lean and statistical tools. Recently surveyed course participants indicate it is training well worth the investment. Full deployment of skills learned have immediate impact on your bottom-line.

Why travel to other cities or states to attend Six Sigma training, when you can attend the course right in the DFW Metroplex, at UTA's Ft. Worth campus? Our next Lean Six Sigma Black Belt course begins the week of July 26-30, and runs in weekly sessions thereafter once per month through October. A new series will begin in November. Green Belt training is also available as well as Lean Enrichment for staff already trained in six sigma techniques. Call 817-272-5922 for more information.



1150 South Freeway, Suite 143
Fort Worth, Texas 76104
817-848-0508 Fax 817-871-8061
www.mant.us





YOU ARE INVITED TO
The 8th Annual July 30, 2004

CONGRESSMAN MARTIN FROST PROCUREMENT CONFERENCE

This conference provides all you need to know about doing business with Government Agencies (federal, state & local), and their prime and sub-contractors. Meet buyers and business service centers, which provide many free services. Open new markets - learn how to conduct business with world's largest supplier network. Only \$65 dollars until July 22nd. After this date please register at the door for \$75.

Where: UTA Main Campus E.H. Hereford University Center
301 West First Street, Arlington, TX 76019

When: 7:30 4:00

- More than 10 educational workshops featuring:
 - o Conducting Business with the Government 101
 - o Basic & Advanced Marketing Workshops
 - o Proposal Writing & Joint Ventures
 - o How to Prepare for Match Making Events
 - o Customer Success Story Panel
 - o Small Business Innovative Research Grants

• Some major Exhibitors include:

U.S. Navy	Lockheed Martin	Boeing
Vought Aircraft	Raytheon	Bell Helicopter
L3 Communications	American Airlines	DFW Airport
AAFES	U.S. Postal Service	University Procurement Row
State of Texas Agencies	Municipal Agencies	DART & The T
SBA & GSAEPA	US DOC-MBDA	

• Luncheon Speaker

Mr. Derrick Kinney, media financial expert with NBC 5's Money Matters

- Exceptional Exhibit Hall/Trade Fair, American Airlines ticket drawing, and many more fabulous door prizes.

Hosted by:

The University of Texas at Arlington Cross Timbers Procurement Center

Key Sponsors:

Office of Congressman Martin Frost

Lockheed Martin

Texas Manufacturing Assistance Center



ATTENDEE REGISTRATION: Register in advance for \$65 until July 22nd walk-ins only after this date will be \$75

Includes continental breakfast, full lunch, gift bag and all conference materials.

EXHIBITOR REGISTRATION: \$250 (\$150 for Government and Non-Profits) until July 22nd \$300 and \$175 after.

Includes 2 attendee tickets, draped booth approx. 8 x10 , skirted
6 table, 2 chairs, wastebasket, and a sign with company name.

For information and to register: Please visit <http://arri.uta.edu/crosstimbers> or contact

Ms. Trini Do, Administrator Phone: 817-272-5915 Email: tdo@arri.uta.edu

House Panel Approves Support for Smaller Manufacturers



The House Commerce, Justice, State Appropriations Subcommittee recommended support for America's smaller manufacturers in June by funding a public-private program critical to stimulating our economy and bolstering our ability to compete with low wage countries. The House Appropriations Subcommittee approved \$106 million dollars for the NIST Manufacturing Extension Partnership (MEP) in the FY 2005 Commerce, Justice, State and the Judiciary Appropriations Bill. The MEP for Texas is the Texas Manufacturing Assistance Center. (www.tmac.org).

The subcommittee's action represents an embrace of the manufacturing assistance program, after Congress provided only \$39.6 million in FY 2004—a 63 percent cut from traditional funding levels. The Administration proposed a similar low level of funding in FY 2005 but the subcommittee chose to restore funds for the program.

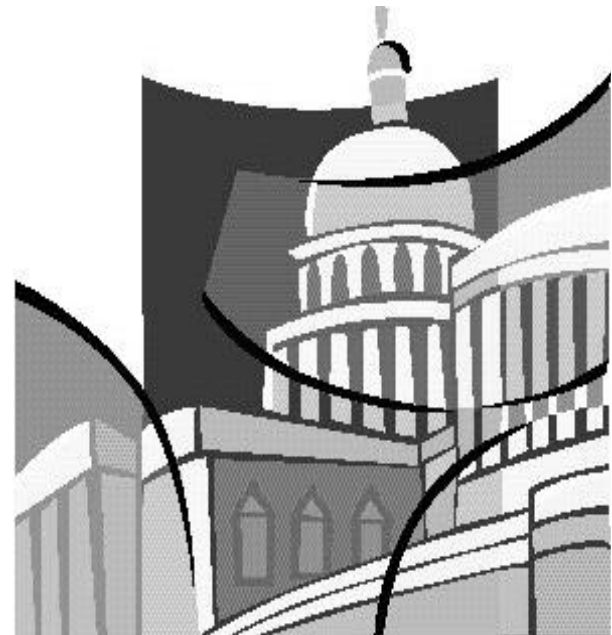
Inclusion of MEP funding in the FY 2005 House Appropriations bill reflects strong bipartisan support for the program from members of Congress, America's small manufacturers, and numerous manufacturing associations. Tens of thousands of small manufacturers have contacted Congress members and the Administration on behalf of MEP over the past two years with an outpouring of letters after Congress approved last year's funding cut. The National Governors Association requested that Congressional appropriators restore MEP funding, while over 60 Associations, led by the National Association of Manufacturers. The Manufacturers Association of North Texas, the San Antonio Manufacturers Association and the South Texas Manufacturers Association also sent letters to policymakers on behalf of MEP.

We are pleased that the House Appropriators led by Chairman Frank Wolf (R-VA) and Ranking Member Jose Serrano (D-NY) have agreed to fully fund MEP. says Drew Casani, Director of TMAC, the Texas MEP. Our small manufacturers need MEP at full strength if we're going to get manufacturers back on their feet and keep good paying jobs in Texas and the US.

As the bill moves through the House, the Senate will begin its version of the bill this summer. However, MEP needs Congress to resolve FY 2005 funding quickly. To deal with this year's cut, some Centers across the country have been cutting staff, closing offices and reducing services. MEP will need full FY 2005 funding as quickly as possible to forestall further capacity reductions and to ensure continued MEP services for our nation's small manufacturers.

The Manufacturing Extension Partnership is a network of centers with 400 locations across the country and Puerto Rico providing technical assistance and business support services to America's small manufacturers. These not-for-profit centers employ more than 2,000 professionals who work one-on-one with manufacturers to help them adopt and use the latest and most efficient technologies, processes and business practices.

Find out what services are provided by the Texas MEP at www.tmac.org. To learn about MEP services in areas outside of Texas go to



www.mep.nist.gov. You will find a map of the US. Click on the state you need and local MEP Center info will be displayed.

Call 817-272-5922 to get a free site visit.

Automotive Aftermarket Supplier Commended by Congressional Representative

US District 26 Representative Michael Burgess recognized Fort Worth business Santech Industries with a special



presentation at their facility on June 29th. Santech distributes service and rebuilder air conditioning components and products around the world. Congressman Burgess presented with them with a US flag, commendation and special plaque from the Texas Manufacturing Assistance Center for their work on Lean initiatives and ISO 9001:2000 quality registration. Owner Michael Deese and the 27 employees of Santech participated in the ceremony. District 26 will represent NE Fort Worth in the November elections. www.santech.com

Ball Can Plant Tour

MANT members and guests toured the Ball Corporation Fort Worth can plant on June 8th. Plant manager Glenn Jost and Quality Manager Chet Witkowski led the group through the plant's production process. Ball's automated equipment outputs over 2,000 cans per minute. They have no scrap, everything they produce is recyclable. They use 50% to 80% recycled aluminum which takes 95% less energy than having to use virgin aluminum. The Fort Worth Millery Brewery accounts for 65% to 70% of their production. The rest goes to Coke, Pepsi and other beverage fill plants. Ball incorporates computerized visual inspection systems and a quick setup for the various print designs required by their customers. At the end of the day the Ball plant produces between 4-6 million cans and at year's end they've shipped 1.6 billion!

MANT extends a warm thank you to Glenn and his staff for a great experience.



Fact-Finding Tour Planned for Mfg. Extension Program

The Commerce Department's National Institute of Standards and Technology is planning a cross-country series of workshops to gather input on what it should do with its Manufacturing Extension Partnership (MEP) program. The agency has been requested by the Bush administration to re-compete the extension centers. An assessment completed recently by the National Academy of Public Administration has called on NIST to create a next generation MEP program.

NIST is planning public meetings to solicit comments in the Metroplex area on July 27 from 1-5 at the Hyatt Regency at DFW Airport.

Recompetition of high performing centers is unnecessary, expensive and disruptive. If you would like to participate in this public forum please register at www.mep.nist.gov/competition/intro.htm. Contact Deborah Wallace to find out how to file comments at 817-272-5922 or dwallace@arri.uta.edu.

Bulletin Board

EVENTS & TRAINING



Applied Manufacturing Conference 2004

Learn. Share. Network

Register early!
www.amc2004.org

Workshops include:

- Achieving a Competitive Advantage*
- Lean Six Sigma*
- Maintenance as a Philosophy*
- Training Within Industry*
- Radio Frequency ID (RFID)*

Invited Keynote Speakers:

- David Sampson, Assistant Secretary, US Department of Commerce*
- Dick Dauch, NAM Chair*
- US Representative Kay Granger*
- Pat Cleary, NAM Sr. VP*

Location: Hilton Arlington
 2401 East Lamar Blvd
 Arlington, Texas 76006

Dates: October 19-21, 2004

Cost: \$250 members
 \$295 non-members



Contact Conference Manager Iris Bruton for information on sponsorship and exhibiting opportunities.

Phone: 817-272-5909
 Fax: 817-272-5977
 Email: lbruton@arri.uta.edu



ODDS N ENDS

Experienced Maintenance Professional Seeking Position

I am an experienced High Performance Maintenance Manager. I understand Total Productive Maintenance (TPM) and have developed and managed with this system in the military and heavy industry. I understand the value of a maintenance program that allows you to put out a product, when your customer needs it, and with quality better than they expect. I am looking for a position with a company that is developing a long-term maintenance program that will encompass predictive maintenance, personnel training and capital improvement.

J. B. Whitsell, Cdr. USN, Ret.
 Phone: 817-875-7691.

Attention members! 1st Odyssey Group, a professional employer organization and MANT member has graciously offered MANT members the opportunity to join them at their executive suite at Ameriquest Field on Monday, July 19th. The subject matter will be Outsourcing Equals Profitability (1st Odyssey) and Cutting-Edge Energy Saving Strategies. The speaker for the second subject is a Mr. Grant Seabolt. He will be speaking about a new product that cuts energy costs by 20 to 30% on machinery. It is a no-cost event directed at manufacturers. Plan to be present at 6:00 pm. There will be complimentary food, drinks and appetizers. The game between the Rangers and White Sox starts at 7:05. Their suite number is 302.

A PEO like 1st Odyssey Group keeps business owners working on their business rather than in their business. By outsourcing those activities that make no contribution to your company's ability to sell your product or service your clientele, they enable you to refocus your attention on core activities that have a direct impact on the company's bottom line and cash flow. Examples of the types of non-revenue activities you can outsource to 1st Odyssey are human resources, benefits, pension, payroll and payroll tax reporting, safety, and risk management.

To RSVP your attendance please email David Haynes at dhaynes@1stodyssey.com with the number of people and names, or call John Hershenberg at 817-300-5539.

For more information on PEOs please visit www.1stodyssey.com.



The Manufacturers Association of North Texas newsletter is proudly sponsored by The University of Texas at Arlington and the Texas Manufacturing Assistance Center, a component of the Automation & Robotics Research Institute
www.tmac.org - 817-272-5922 - Editor, D.M. Wallace

