



MANUFACTURERS ASSOCIATION OF NORTH TEXAS

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July 2003

# Advanced Manufacturing Newsletter

## Membership Drive/Summer Mixer at Coors July 22nd

Join members and friends of MANT on Tuesday July 22 from 5:30 to 7:30. Enjoy respite from the dog days of summer with some cool beverages and chat with your fellow manufacturers. This event is at the Coors Distributing Center located at 2550 McMillan Parkway off I-35W and Meacham Blvd on the access road. Coors graciously offers their Hospitality Room for our event and hosts a beverage bar. We will also provide light snacks.



close to a million are employed in this sector accounting for 10 percent of the state's non-agricultural employment. Despite the downturn, Texas remains a major manufacturing state. Only California employs substantially more people in its industrial sector.

Reliant Energy Business Services is our Presenting Sponsor for this event. If you are thinking of exploring a competitive business quote on your energy consumption you will meet the right people to make that happen.

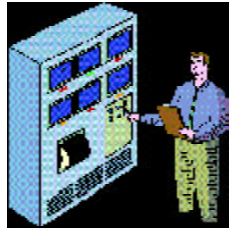
This year we are allowing companies to bring a table-top display and/or products/literature to share. \$25 for members for entry to the event and to display and \$50 for non-members. To attend and not display it is \$5 for members and \$10 for non-members.

Manufacturing matters to the Texas economy,

MANT strives to be the resource of choice for North Texas manufacturers. We offer technical training through our partnership with the Texas Manufacturing Assistance Center, conduct tours of world class manufacturing establishments and bring a variety of 3rd party referrals to address issues of concern such as HR, OSHA, legal, financial and a host of other topics pertinent to running your business. It is difficult to get manufacturing professionals to stop working in the business long enough to learn more about how to work on the business. So we hope this after-hours event will allow for a full day's work and some good networking to end the day. See fax back RSVP form on page 2. Hope you can make it on July 22nd - bring an associate and register to win a door prize to boot!!

## Automated Equipment Maintenance Workshop

On July 17th, experts and vendors are scheduled to present the latest developments in automated equipment maintenance. The objective is to bring equipment suppliers, select industry representatives, and academia together to provide a forum for a technical exchange of applying recent technologies in total productivity management, automated diagnostics, and machinery condition-based maintenance; improve up-time and reduce maintenance costs on day-to-day operating equipment. The event is organized by Dr. F.L. Lewis, Assoc. Dir. for Research at UTA's Automation & Robotics Research Institute. Timeframe is 8-5 and the cost is only \$50. Students may attend for free. Visit <http://arri.uta.edu>, events and training for full flyer and information on registration. You can also call Sarah Densmore at 817-272-5934. Take advantage of this affordable opportunity to learn how to optimize your plant operations.



Neftali Ortiz  
Chairman

### Manufacturers Need Manufacturers

New Rules for Manufacturers  
2 of 10

Rule Number 2:

One of the biggest reasons that manufacturers are not getting the attention they are asking for is because they are not supporting each other. Manufacturers are not providing a unified front for others to hear about their concerns. Today our political and governmental leaders have nowhere to turn to when it comes to providing information on manufacturing.

Rule 2 is knowing that manufacturers need to talk and learn from each other. Manufacturing is not going to be showing up on our leaders' radar

screens if there is no one going to the leaders with manufacturers concerns.

Manufacturers need to work together. Please attend our Manufacturer's Association Membership Drive and Summer Mixer on July 22nd.

When we come together with common concerns and solutions, everyone wins. Please email me with ideas on what you'd like to see from your Association, we want to serve you.

MANT was established as the Greater Fort Worth Manufacturers Association by the City of Fort Worth in 1997



The policy of the federal government is to give away our procurement and destroy our manufacturing base in order to buy friends and influence people overseas. That has become a panacea of every administration.

Rep. Don Manzullo (R-Ill.), chairman of the House Small Business Committee

Don't let manufacturing jobs continue to be lost overseas. Join MANT and let our voices be heard - keep US manufacturing productive, profitable and competitive. Texans can make a difference! Representatives Kay Granger and Joe Barton have endorsed the MANT program and support manufacturing.



**Yes, Sign Me Up for the MANT Summer Mixer!**

<b>MANT SUMMER MIXER AT COORS DISTRIBUTION CENTER FAX BACK FORM</b>	
Name:	
Company:	
Guest Name:	
Member?	
Manufacturer?	
Display?	
FAX RSVP TO:	817-871-6031 ATTN: A. BOWSER
Coors is located at 2550 McMillan Parkway, Fort Worth, 76137 817-838-1600	

**MARKETING TO THE GOVERNMENT**



You still have time to register and participate in the Martin Frost Procurement Conference on July 25th at UTA's University Center located at 301 W. 1st Street on the main campus. Sponsored by Lockheed Martin Company, UTA's Cross Timbers Procurement Center and the Naval Office of Legislative Affairs, this year's conference brings buyers and sellers together during

If you are not currently selling your products/services to public sector entities, this conference will teach you how, who, when and where to get into the loop. There will be on-site government database registration and a myriad of government contracting experts to guide you.

Workshops include a Government Contracting 101 primer; How to do Business with the USPS; DoD Mentor/Protoge Program; VA Opportunities; Homeland Security for Small Business; Contract Success/Writing a Winning Proposal Success Story Panel; Things You Don't Know that Can You and more.

Conference registration fees is only \$45 through 7/18 and \$55 at the door. Exhibitors pay only \$150. Fees include all materials, continental breakfast and lunch. You may also register for door prizes and American Airlines has donated 2 grand prize tickets.

Expand your market opportunities. Government entities buy absolutely everything!! The Government spends billions of dollars purchasing goods and services from Metroplex companies....are they buying yours?

Please visit: <http://arri.uta.edu/crosstimbers> for flyer and registration form.



**OSHA Training in Mansfield**  
 July 22, 2003  
 Lunch n Learn

Noon to 2:00  
 Mansfield Public Library  
 104 South Wisteria

Presented by Kurt Middelkoop, Environmental, Health & Safety Manufacturing Specialist with the Texas Manufacturing Assistance Center. No Fee

Contact the Mansfield EDC to register at 817-453-1006

**NAM SAYS RISE IN UNEMPLOYMENT REFLECTS WEAKNESS IN MANUFACTURING**  
 NAM Chief Says Manufacturing Must Be National Priority  
 WASHINGTON, D.C., The economy continues to lose jobs because of weakness in manufacturing, and is unlikely to start gaining new jobs again until manufacturing is back on its feet, said Jerry Jasinowski, president of the National Association of Manufacturers, in response to the latest unemployment report issued July 3, 2003.

The Labor Department reported that the unemployment rate rose to 6.4 percent in June from 6.1 percent in May as overall non-farm payroll employment declined by 30,000. Total unemployment increased by 360,000 in June, the largest jump in 20 months. Some of this increase was due to the reentrance of 365,000 people into the labor force in June, which is evidence of worker optimism that was not fulfilled.

Once again the story of our nation's employment woes is the story of weakness in our manufacturing sector, Jasinowski said. Manufacturing employment lost another 56,000 jobs in June, the 35th consecutive monthly decline, while employment in the rest of the economy actually edged up by 26,000.

Review full press release at [www.nam.org](http://www.nam.org).

